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QUESTION 1

Which two statements are true regarding SD-WAN demonstrations? (Choose two.)

A. As a Cisco SD-WAN SE, you should spend your time learning about the technology rather than contributing to demo innovation.

B. Use demonstrations primarily for large opportunities and competitive situations.

C. During a demo, you should demonstrate and discuss what the team considers important details.

D. There is a big difference between demos that use a top down approach and demos that use a bottom up approach.

E. During a demo, you should consider the target audience and the desired outcome.

Correct Answer: DE

QUESTION 2

Which Cisco product were incorporated into Cisco ISE between ISE releases 2.0 and 2.3?

A. Cisco ASA

B. Cisco ESA

C. Cisco ACS

D. Cisco WSA

Correct Answer: C

QUESTION 3

Which two options help you sell Cisco ISE? (Choose two.)

A. Downplaying the value of pxGrid as compared to RESTful APIs

B. Explaining ISE support for 3rd party network devices

C. Showcasing the entire ISE feature set

D. Referring to TrustSec as being only supported on Cisco networks

E. Discussing the importance of custom profiling

Correct Answer: BC

QUESTION 4

Which two activities should occur during an SE\'s demo process? (Choose two.)

A. determining whether the customer would like to dive deeper during a follow up.

B. asking the customer to provide network drawings or white board the environment for you.

C. identifying which capabilities require demonstration.

D. leveraging a company such as Complete Communications to build a financial case.

E. highlighting opportunities that although not currently within scope would result in lower operational costs and complexity.

Correct Answer: CE

QUESTION 5

Which two Cisco ISE use cases typically involve the highest level of implementation complexity? (Choose two.)

A. Guest and wireless access

B. Software-defined access

C. Device management

D. Asset visibility

E. Software-defined segmentation

Correct Answer: BE

QUESTION 6

Which two statements describes Cisco SD-Access? (Choose two.)

A. programmable overlays enabling network virtualization across the campus

B. an automated encryption/decryption engine for highly secured transport requirements

C. software-defined segmentation and policy enforcement based on user identity and group membership

D. a collection of tools and applications that are a combination of loose and tight coupling

E. an overlay for the wired infrastructure in which traffic is tunneled via a GRE tunnel to a mobility controller for policy and application visibility

Correct Answer: AC

QUESTION 7

What are three ways in which Cisco ISE learns information about devices? (Choose three.)

A. user authentication to the ISE

B. SMTP agents

C. RPC mechanism via HTTPS

D. traffic generated by the device

E. network servers the device has accessed

F. RADIUS attributes

Correct Answer: DEF

QUESTION 8

Which Cisco product supports SD-Access and specifically built to address new challenges faced by enterprises?

A. Nexus 7700 w/ Sup2E and M3 line cards

B. ISR 4221

C. Catalyst 9500

D. ASR 1000-HX

E. CSRv virtual router

F. Catalyst 6807-XL w/Sup6T and C6800 10G line cards

Correct Answer: B

QUESTION 9

Which are two Cisco recommendations that demonstrates SDA? (Choose two.)

A. Use the CLI to perform as much of the configuration as possible.

B. Show the customer how to integrate ISE into DNA Center at the end of the demo.

C. Focus on business benefits.

D. Keep the demo at a high level.

E. Be sure you explain the major technologies such as VXLAN and LISP in depth.

Correct Answer: CD

QUESTION 10

What is the easiest way to enable SD-Access for all your remote sites after you have your campus SD-Access fabric up

and running?

A. Treat all sites as one fabric domain and use the traditional physical network as the underlay.

B. Use a separate fabric domain for each site and use SD-WAN as the underlay.

C. Use a separate fabric domain for each site and use the traditional physical network as the underlay.

D. Treat all the sites as one fabric domain and use SD-WAN as the underlay.

Correct Answer: D

QUESTION 11

Which is a function of the Proactive Insights feature of Cisco DNA Center Assurance?

A. pointing out where the most serious issues are happening in the network

B. generating synthetic traffic to perform tests that raise awareness of potential network issues

C. enabling you to quickly view all of the contextual information related to a single user

D. enabling you to see the complete path of packets from the client to the end application

Correct Answer: B

QUESTION 12

Which are two advantages of a "one switch at a time" approach to integrating SD-Access into an existing brownfield environment? (Choose two.)

A. appropriate for campus and remote site environment

B. allows simplified testing prior to cutover

C. ideal for protecting recent investments while upgrading legacy hardware

D. involves the least risk of all approaches

E. opens up many new design and deployment opportunities

F. allows simplified roll back

Correct Answer: AC

QUESTION 13

Which are two Cisco ISE that benefits our customers? (Choose two.)

A. provides network access control

B. helps them stop and contain real-time threats

C. enables them to set traffic priorities across the network

D. helps them accelerate application deployment and delivery

Correct Answer: AB

QUESTION 14

Which protocol runs between the vSmart controllers and between the vSmart controllers and the vEdge routers, and unifies all control plane functions under a single protocol umbrella?

A. BGP

B. OSPF

C. IKE

D. OMP

E. VRRP

Correct Answer: D

QUESTION 15

Which feature is supported on the Cisco vEdge platform?

A. single sign-on

B. IPv6 transport (WAN)

C. 2-factor authentication

D. license enforcement

E. reporting

F. non-Ethernet interfaces

Correct Answer: B

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